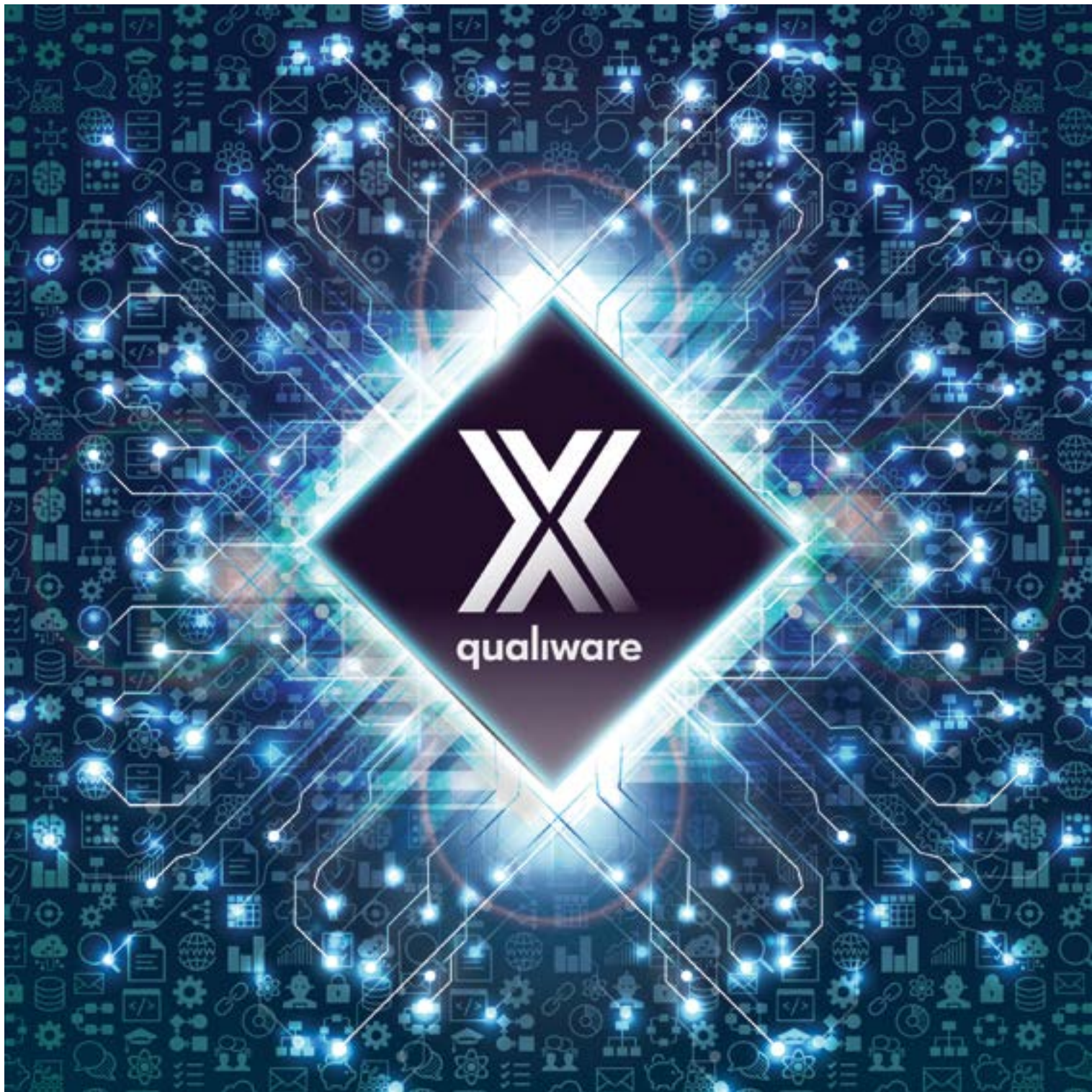




qualiware







By joining the QualiWare X family, you get a comprehensive toolbox of everything you need for successful and visionary business transformations.

QualiWare X enables successful business transformations, and identification of cost saving opportunities by providing you with an all-inclusive and transformative Smart Architecture and Smart Management.

We help both public and private organizations bridge the gap from strategy to execution by establishing the enterprise architecture and using this to direct day-to-day activities.

QualiWare X is different from the rest because it not only enables enterprise architects and designers to develop plans for change, but also makes it easier for all employees across the organization to collaborate on business transformation projects.

About Us

Founded in 1991 in Denmark, QualiWare is a global business modelling software and consultancy provider. Our purpose is to provide products and services that help our customers succeed in a dynamic market environment with Enterprise Architecture, Quality Management, Business Process Management and Optimization initiatives.

QualiWare X is Smart Architecture

Looking for an Enterprise Architecture tool to help you succeed with Business Ecosystems, Digital Twins, Customer Journey Mapping, Enterprise Design or Business Transformation?

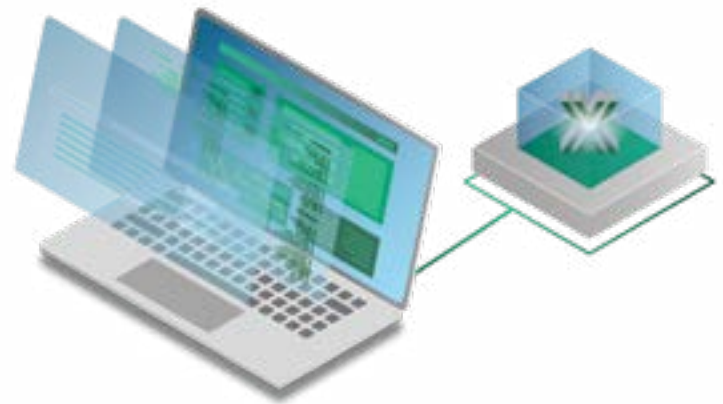
From Strategy to Execution

With QualiWare X, we got you covered all the way, as we are taking Enterprise Architecture to the neXt level with integrated smart collaboration, supporting strategic decision-making and an efficient use of operational intelligence, Customer Journey Maps, Business Operating Models, Digital Twins and the Business Ecosystem.

QualiWare's collaboration platform and mobile app enable effective knowledge-sharing targeted at specific stakeholders or the entire organization. This means that the right people have access to the right information at the right time, ensuring efficiency of cross-organizational strategy alignment and resource utilization.

Strategic Modeling

QualiWare X is every strategist's ultimate tool, as we offer a complete strategic modelling solution from ideation, to strategy to execution. Produce and implement strategic models that identify goals, new business opportunities, critical capabilities, outline strategic milestones, analyze the impact of digital disruption, and asses cost, risk and strategy alignment to increase value generation and reduce the time-to-value.



Intelligent Collaboration

With cross-platform collaboration, subscriptions, notifications, change requests and powerful visualization of complex information, QualiWare X creates a space for intelligent knowledge-sharing, work management and improved collaboration and communication, across corporate boundaries.



Information Architecture

Structured Information Architecture is becoming more and more important. In the EU, the GDPR has made documented Information Architecture a compliance requirement in relation to personal data.

This too is relevant for digital organizations outside the EU, when handling a EU citizen's data.

Information is much more than just compliance, though. By knowing, and deliberately architecting enterprise-wide information organizations gain the ability to rapidly adapt to changes, find new business opportunities and organizational insight not previously available to them.

Risk Management

Be better prepared in handling uncertainties related to executing your business strategy. Make risks visible for strategic plans, in processes, within applications, capabilities, or other aspects fitting your specific needs. By handling risks as an integral part of your Enterprise Architecture, mitigation and monitoring of risks will significantly improve your decision-making, whether it be to strategy, finance, operations information, or projects.

Business Process Management

Model your business processes and get an overview of how your organization executes your strategy. Make complex processes clear for the employees who perform them.

With QualiWare X you get a comprehensive toolbox of everything you need for successful and visionary business transformations.

Use the QualiWare X collaboration platform to govern and update business processes while ensuring that all employees are informed about corporate knowledge relevant to them.

Application Portfolio Management

Don't forget about your IT in your strategic planning and evaluate your organization's applications and infrastructure to decide when and where improvements should be made.

Use QualiWare X to manage application lifecycles and create an overview of where and for what they are used.

Estimate Total Cost of Ownership, Return on Investment, and Business Value of IT. Identify redundant IT and make well-informed strategic decisions on technology investments.



QualiWare X is Smart Management

With QualiWare X you get a Management System with multi-layered Business Process Modeling in a ready-made package, designed to help you improve your operations from day one, through managed Governance, Risk and Compliance.



Compliance Documentation and Management

QualiWare X provides you with a comprehensive toolbox of everything you need to stay on top of any audit. This includes: compliance management, problem management, non-conformance management, corrective action management, supplier management, customer complaint management, accident management, risk management, and an overall assessment of the value, risk and cost of organizational activities.

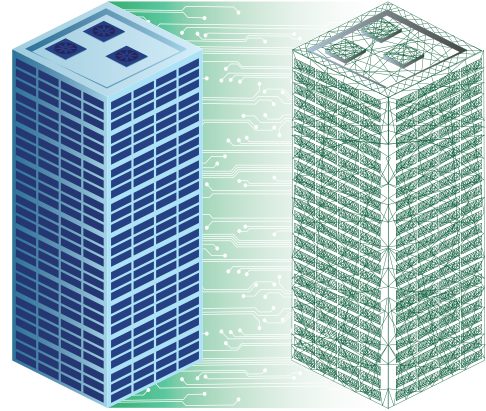
Web Modeler

With QualiWare X we are creating a space for inclusive collaboration in a web-based interface, with the purpose of organization-wide involvement. By enabling everyone to create business process networks and workflow diagrams directly from your browser, with intuitive and easy-to-use visual drag and drop design, you are guaranteed increased mobility, flexibility and stakeholder engagement across the entire organization.



Digital Twins

One of the major benefits of creating digital twins, or a Digital Twin of the Organization, is that you are able to manage your business all the way down to your equipment and asset level, allowing for e.g. predictive maintenance of said assets. Creating digital twins that are linked to your business processes enables you to maintain and manage your assets in the context of their corresponding processes. When your equipment and assets are ensured through monitoring and controls, and maintained regularly in relation to their individual lifecycles, you are guaranteed optimal use, a decrease in the likelihood of downtime, a diagnosis of untapped resources, or the identification of redundant resources, cost-saving opportunities, and finally, improved efficiency and throughput.



Business Process Modeling

With QualiWare X, you can gain an adequate overview of your enterprise with Business Process Modeling (BPM) and maintain a competitive advantage through flexibility and responsiveness to your customers' changing demands.

Make decisions based on data and simulations. Using QualiWare X, you can connect all related roles, goals, systems and other business-related objects to your processes, giving you the advantage of knowing how even small changes may influence your business.



Governance, Risk & Compliance

A lack of governance of organizational operations can truly be fatal. Whether it is due to limited personal data security, deficiency in handling sensitive data, or simply lacking quality and performance, we have the answer to your problem.

With a QualiWare X GRC solution, you are well on your way to compliance, and successful governance, from day one.

Dynamic Operational Information Monitoring

To get where you want to be you need to know where you are. QualiWare X helps you know your current position, the state of your operations and your core capabilities. Dynamic business gauges and charts allow you to monitor your operational information and create and define KPIs, link KPIs to business processes, initiatives and goals and identify critical capabilities. By connecting real-life data to the system, we enable you to create digital twins that are of immense value to your operations and production and help you navigate to the future to obtain your strategic business goals.

Smart Content Search

Do you ever experience spending a lot of time on just locating your work, only to give up the search in a sea of unorganized and unidentifiable information? With the introduction of hashtags, smart folders, indexed search and navigation, QualiWare enables you to locate vital information quickly and organize and label information more effectively.

Data the Easy Way

Do you ever lose the overview of your insights in endless rows and columns of crucial, but poorly presented, data? With the introduction of one integrated database, with all your organization's data, QualiWare X allows you to have one unified and consistent overview of all your data and insights across the entire organization. Furthermore, this enables you to keep track of usage statistics with powerful visualizations and easy navigation, through a landscape of complex information and permits you to present data in an intuitive way that makes it easier for you to understand your business and be proactive.



d Features



Customer Management

Are you confident in the fact that your customers are taken care of from beginning to end, and do you know if you have done everything in your power to keep them in the funnel, serviced and engaged at every touchpoint?

With QualiWare X we help you improve customer experience with customer journey maps and documentation, and continuous management of customer engagement. In essence, we help you improve your business and increase sales, as the more knowledge you have on your targets, the more business you should make.

Smart Capture

Modeling your business is in most cases a very difficult task that is timely to manage and architect, and even more difficult to change.

With QualiWare X you can take a text document, spreadsheet or picture of e.g. your whiteboard models and upload it to QualiWare. Our AI tool will help you document your ideas and create useful models as they emerge, avoiding hours of valuable work getting lost along with a thousand other pictures on your phone.

User-friendly and Configurable Interface

Do you struggle with an interface and IT system that is more confusing than beneficial? Do you find yourself getting lost in a maze of unnecessary information, looking for that, which is only relevant to you?

With QualiWare X you can choose either a preconfigured platform or create a user-friendly front-end with an interface that is usable by non-experts, ensuring a minimum of training required for employees to use the system.



Business Analytics

QualiWare X is a business transformation tool, allowing impact analyses on digital twins, using an “outside-in” thinking which caters for ecosystem modeling, and customer journey mapping and impact analysis.

Manage complexity

We enable your enterprise to identify opportunities for innovation and new business moments, enabling Digital Business through coherence, consensus, and consistency. Radical changes to technology or communications enable new players in various markets to change suddenly the world you live in, so the ability to react and change fast is more important than ever.

Create overviews and Dashboards

Enable your organization to identify its position in the market by mapping out the whole ecosystem that surrounds your enterprise. This includes the enterprise’s relationships to business partners as well as the relationships to others in the ecosystem. This way you can obtain a complete picture that can aid you in identifying things, people, businesses and disruptive trends that can comprise business moments.

Identify Business Moments

It is important to analyze identified business moments for enabling digital business transformation. QualiWare X enables modeling well suited for both the enterprise and the business ecosystem concerning the enterprise. Due to the tool’s object-based nature, any single object can be related to any other object within the architecture, and crucial parts of the environment and the enterprise can be captured, analyzed, and changed through one integrated model.

Customer Journey Map

At the heart of any business lie the customer. It is therefore important that you map out this stakeholder in their contact with your organization. With QualiWare X, you can create Customer Journey Maps that visualizes an end-to-end customer experience, and every interaction that the customer has with your organization, which will enable you to manage your customers and optimize your business processes.



Business Ecosystem

To stay competitive, businesses need to react rapidly to changing market dynamics. It is crucial to your business that you are aware of the context in which you operate, and to consider the entire ecosystem of your enterprise in your strategic planning. QualiWare X helps you identify your Business Ecosystem, allowing you to maintain a competitive advantage.

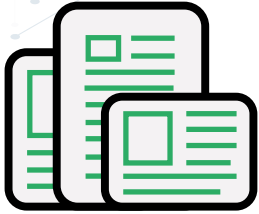
Business Capability

With Capability Modeling from QualiWare X, you gain a structured visual presentation of all organizational business capabilities. This will enable everyone to gain a shared understanding of your abilities as a company. QualiWare X gives you the insights you need to continuously improve your business so that it operates more efficiently and profitably.



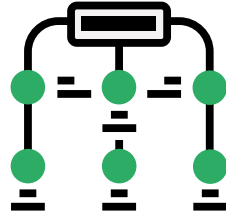
Available on All Platforms

QualiWare X offers an open web service based API. It supports a wide range of frameworks and standards, imports from Microsoft, and more



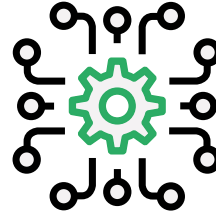
Monitoring

- Balanced Scorecards
- Performance Diagrams
- Business Charts
- Business Gauges
- Dashboards
- Query Design
- Spreadsheet
- Dynamic Reports
- Social Behavior Warehouse
- and other...



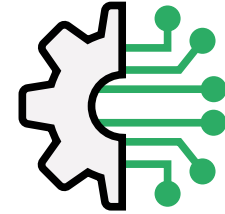
Frameworks and standards

- EA3
- Zachman
- TOGAF
- OIO EA
- FEAF-II
- DNDAF
- ArchiMate
- EDML
- UML
- BPMN
- DMN
- ISO
- OHSAS
- and other...



Integrations

- SharePoint
- IBM Micro Focus
- Service Now
- SAP
- ODBC/OLEDB
- QualiWare web service API
- CMDB
- PPM
- APM
- and other...

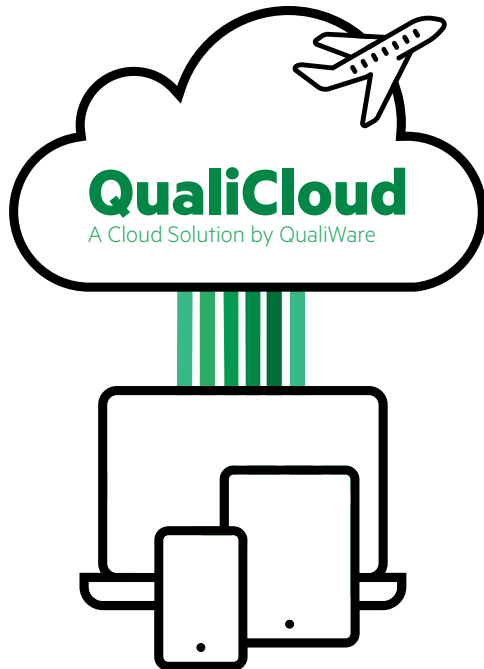
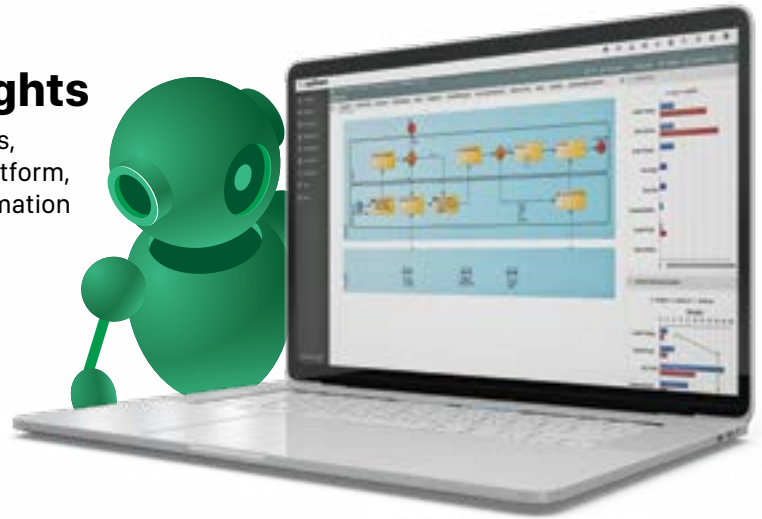


Import from Microsoft

- Visio
- Excel
- Word
- PowerPoint
- SQL
- and other...

IBM Business Automation and Insights

As a standard, QualiWare X is integrated with IBM Business Insights, providing the analysis, design, management and improvement platform, while the integration with IBM Business Automation enables automation of the design process via RPA, workflow automation, and case management.



QualiCloud

Share knowledge worldwide and collaborate with your colleagues on business improvements. QualiCloud offers easy access and short time to value for your business initiatives.

QualiCloud enables both small and large organizations to get started easily and quickly with one of the world's leading tools for quality and management systems. With QualiCloud, everyone can now achieve the same valuable results as the larger companies among QualiWare's customers.

QualiApp

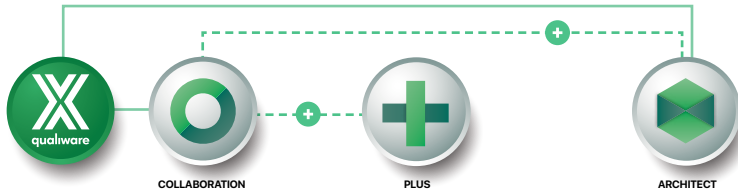
Use your existing QualiWare X setup on your mobile phone and strengthen collaboration and information throughout your organization. Read, Create, Update or Delete information from your management system while you're on the go. The QualiApp is fully integrated with QualiWare X and is customizable to fit your environments.



Choose a License

To get the most out of your QualiWare X solution, you should have a combination of COLLABORATION, PLUS and ARCHITECT licenses. Below is a description of our licenses, to help you figure out what your organization need.

License Structure:



License Example:

For an organization consisting of 1000 employees comprised of 10 Business Units with a unique process owner, a project team consisting of 10 Project Managers, an Enterprise Architecture team consisting of 5 Enterprise Architects, a Quality Management team consisting of 5 Quality Managers and 2 Auditors, and a Risk Management team consisting of 2 Risk Analysts, the license breakdown could be as follows:

License Types:



COLLABORATION



PLUS



ARCHITECT

License Types:



COLLABORATION



PLUS



ARCHITECT

License Description:

For Everyone Within the Organization.

With the **COLLABORATION** license, you get access to our dynamic web portal with an individualized frontpage, enabling everyone to gain ownership of their work and strengthens collaboration across the organization.

The **COLLABORATION** license is for everyone - Anyplace, Anywhere, Anytime.

For the Process Responsible.

Get a more extended usage of our web portal with the **PLUS** license. Take an active part in the processes, modeling, and work management, no technical skills are required for being successful.

The **PLUS** license heightens collaboration across the entire organization. The license is intended for Managers and Process owners.

Architects, Decision Makers & Specialists.

The **ARCHITECT** license is intended for Architects who model across the viewpoints: strategy, process, information, application, organization, and technology.

To fully utilize the **ARCHITECT** license, we advise combining it with a **COLLABORATION** license. The combo will grant access to our dynamic web portal and strengthen collaboration within the organization.

Licenses Amount:

1.000

1.000 Employees

29

*10 Process Owners
10 Project Managers
2 Risk Analysts
5 Quality Managers
2 Auditors*

6

*5 Enterprise Architects
1 System Owner*

Getting Started

We want to ensure that you get the best start to your QualiWare X journey and a successful implementation in your organization, which is why we are with you every step of the way with 4+4+4 sprints.

4 Hours

Join our experts for a short interview on which solution will meet the provided request and fit your organization best. We will set it up and make sure that you are plugged in and ready to go.

4 Days

In just 4 days we will make sure that you are ready to utilize the QualiWare X tool and create deliverables, through a mixture of training, best practices and methodology guidance.

4 Weeks

It's time to create value!
QualiWare X + Practice + Time =
Guaranteed value creation*.

**After 4 weeks of implementation, on your own, our experts will reach out to you and help you evaluate on your utilization of the possibilities available in QualiWare X, and help you decide if another 4+4+4 sprint is desired.*

Cyber Security and Data Privacy

It is important for us in QualiWare that we can offer you a product that you feel secure in handling your data and sensitive information. With QualiWare X, we help you integrate and comply with different standards and frameworks, while ensuring that

we as an organization are conforming to the latest standards and frameworks, to continuously improve and maintain a secure product and keep your data safe.

ISO 27001 & Cyber Essentials Certified

"It's important for us in QualiWare, that we can offer you a product, that you trust in handling your sensitive information and data"

Kuno Brodersen
Founder | CEO
QualiWare





QualiWare Supports Your Journey

You deserve the best experience with QualiWare X possible.
With our Maintenance and Support Agreements, we got you fully covered.

Maintenance Agreements

When acquiring a QualiWare X Solution, a Maintenance Agreement can be added which provides you with the possibility of ensuring that QualiWare X is up to date with the newest updates and patches, as well as upgrading to the newest QualiWare X version.

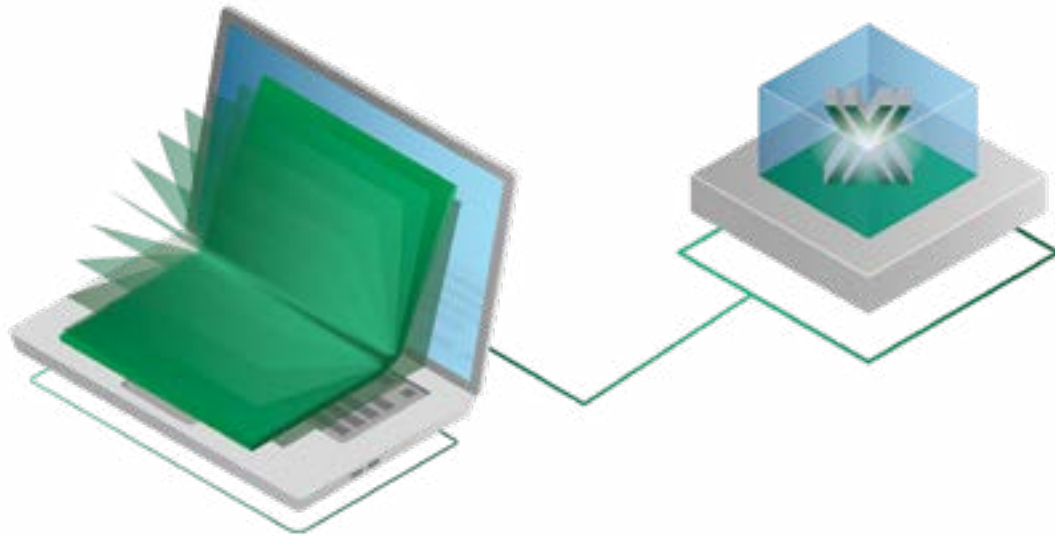
Support Agreements

Depending on your Support Agreement and service level, our technical support team will handle your inquiry as fast as possible.

QualiWare Consulting

Do you have a desire to optimize the business, whether that optimization effort is oriented toward cost and expense reduction or is focused on top-line growth? Do you need support for bridging gaps between articulated business needs and as-is information technology systems? Or are you in need of help to solve tasks? Don't hesitate to contact us.

Our consulting services focus on helping companies with Enterprise Architecture initiatives expected to improve efficiency, legal compliance, governance and profitability as well as theoretical frameworks and modeling-based support. This means that your local QualiWare office or partner will be able to provide consultants to suit your specific needs.



QualiWare Center of Excellence

Having trouble figuring out how to create a certain diagram?

Or maybe you are installing QualiWare X and need guidance? On CoE, we provide you with an extended collection of guides, videos, documentation, online training, courses and more, completely free of charge.

Resource Library

In our resource library you get an extended collection of Guides, Notes, Methodology, Themes and Trends, Best Practices, Standards, Articles, Books and Governmental implications, to help you succeed with your QualiWare X journey.

Digital Learning

Learn new skills and how to expand your business. QualiWare Center of Excellence offers many different possibilities. It ranges from videos, e-learning modules, podcasts, to e-books, etc.

Events

Here you can find an overview of everything from getting started with QualiWare X, to improving your skills or proving your expertise with a certification.



What Our Clients Say

We are fortunate to have some of the best clients ever, with whom we have formed excellent partnerships and friendships. Here is what some of them are saying about us.



“GDPR requires a good overview and understanding of the connection between requirements, processes, systems, information, and division of responsibility across the group. QualiWare helps us keep track and communicate a comprehensive image”

Tomas Steinheim
Department Manager | Quality | Transformation | People & Operations
DNB Bank ASA



“We have a large IT portfolio and constant high demand for change. Therefore, our architectural models in QualiWare are in daily use by both architects and business people”

Helge Eikeland
Chief Enterprise IT Architect | COO Corporate IT
Equinor ASA



“QualiWare helps us structure and make available information about how our complex business is integrated so that we can plan and implement changes in a faster and cheaper way, and with less risk”

Terje Bremnes
Architectural Manager | Business Architect
Joint Architecture and Portfolio Office | Helse Vest



“QualiWare is a powerful and complete tool for modeling our processes. The connection between Workflow, roles, IT systems, risk, and compliance are visualized clearly and accessible to all employees”

Jens Thomas Bjerkek
System Manager
Directorate for Financial Management | DFØ

Functional Specification

Acknowledge

- Keep track of who has read and understood repository information

Asset Management

- Document assets in the repository
- Schedule maintenance notifications
- Track maintenance
- Execute maintenance consistently via checklists

Business Charts & Business Gauges

- Create beautiful charts using Bar, Point and Line, Pie, Funnel, Area, Range Radar and Polar, or Advanced series
- Charts are generated dynamically ensuring always up-to-date data
- Use the charts standalone or as a visual aid for a diagram
- Chart series can be toggled on/off enabling further exploration of data

Chat

- Communicate securely via the built-in QChat module
- Drag & Drop information directly into the chat window to easily discuss information

Cloud or On-Premises

- Hosted Azure cloud solution via QualiCloud
- On-Premises installation using your infrastructure

Comments and Rating

- Discuss information by commenting directly on repository information
- 1-5 Star rating enables better evaluation of repository content

Comparison

- Compare repository information over time and across revisions
- Visual comparison and table comparison for diagrams and metadata

Competence Management

- Document and manage competences for all employees
- Track certification expiration dates
- Execute gap analyses between employees, tasks and positions

Compliance Audit and Improvements

- Improve your organization via a standardized documentation approach for: Ideas, Problems, Change requests, Non-conformances, Corrective Actions, Complaints, and Accidents
- Design and Execute Audit Programs and Audits from the web

Configurable User Interface

- Choose between different existing themes
- Configure themes to fit your corporate profile
- Configure menus and panels to be hidden/shown based on user role

Customer Journey Design

- Document your organization outside-in from the customer's perspective
- Expand the model with KPIs and traffic lights to highlight challenging interactions

Diagrams for all domains

- Create diagrams for all Enterprise Architecture domains including: Strategy, Processes, BPMN 2.0, Applications, Information, Organization, technology, Archimate 3.0, and many more
- Comprehensive set of metamodels covering standards and various industry best-practices

- Model business processes and their desired outcome from the strategy phase to their realization using intuitive models and visualizations
- All objects can be linked to each other either through graphical relations or metadata
- Model a virtual representation of reality
- Configurable Metamodel
- Configure existing modeling rules (metamodels) or create new ones
- Control what metadata should be available by adding/removing fields

Document Management

- Upload documents directly to the repository
- Control the documents using governance standard or configured governance workflows
- Create repository objects to represent links to external files for ease of maintenance

Dynamic Reports via Report Wizard

- Use existing report templates
- Design reports via a WYSIWYG report wizard
- Execute reports to instantly structure information for print
- Export to: PDF, XLS, XLSX, RTF, MHT, HTML, Text, CSV or Image
- Smart Lists / QRVs
- Create smart dynamic lists using information in the repository
- The lists are filterable on the fly
- Export to: Excel or PDF

Enterprise Investment

- Document and track investments and investment portfolios
- Document output and outcome of investments
- Track probability of achieving investment goals
- Utilize Chris Potts Enterprise Investment approach

Frameworks and Standards

- QualiWare X supports a wide range of Enterprise Architecture frameworks and standards

Graphical Generic Query Wizard

- Create SQL code without SQL knowledge via a graphical Query Designer
- Queries can for example be used to build reports or smart overviews

Governance Workflows

- Built-in Governance Workflow engine
- Automatic stakeholder involvement at various governance stages
- Standard Governance Workflows for: Change Management, Change Request Management, Non-conformance management, Problem management, Incident management, Corrective Action management, Idea management, Complaint management, Audit management
- Configure existing Governance Workflows to fit your organization
- Create your own Governance Workflows

Integrations

- Active Directory integration for user identification and automatic login
- Integrate and view SharePoint content via QualiWare SharePoint Integrator
- Generic integrations to systems via open APIs, RESTful Services, OLEDB and ODBC
- Generic Table Interface (GTI) for importing information from CSV files and databases
- Integrate to for example ERP or CMDB system

KPIs

- Keep track of operational information with the use of KPIs
- Connect and gather data from external sources
- Create Performance Diagrams, Balanced Scorecard Diagrams, and Operating Models

Mobile App

- Connect to the repository from Android or iOS device via QualiApp
- Create, Manage and Edit Repository information

Organization-wide Engagement

- Track engagement across whole organization with usage statistics
- See who is viewing repository information and where

Process Automation

- Automatically scan environment and create Web Services Description Language (WSDL) Objects
- Create XPD exports for and import them into a Robotics and Automation tool for automation of BPMN workflows
- Identify bottlenecks in your processes and procedures by using the Critical Path Method (CPM)

Quick Attach

- Quickly upload and attach documents to information in the repository

Repository-enabled Collaboration Platform

- All the created information is stored centrally on a web-enabled platform
- All users with access can interact with the information via a browser or app
- Have stakeholders add information directly on the web

Risk Management

- Document and manage risks
- Assign responsibility
- Track control activities
- Create heat-maps and control coverage maps

Role-based Solution

- Content presentation in the solution changes based on active role
- Assign roles to all employees in the organization
- Employees are automatically identified via the Active Directory

Smart Search

- Search all repository information including metadata
- Search uploaded documents via indexed search feature

Subscription and Notifications

- Personal subscriptions to repository information with notifications
- Team subscriptions managed by manager for employees
- Quick navigation to relevant information
- Notifications on changes

Web Modeler & Editor

- Draw models and diagrams directly from a web-browser
- Edit information and supply additional details from a web-browser

Word Import

- Import documents from work while preserving formatting

